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Legal Division

ADVERTISING REGULATIONS Resolution 17, Order No. 10

SANIEL J. LVAIII.

Washington State Liquor Control Board

Olympia, Washington 98501 27 October 1970

## FOR JUSTEDIATE RELEASE

Hew regulations governing the advertising of liquor were adopted by the State Liquor Control Board today. They will go into effect Hov. 27.

The new regulations will bring Washington State into general conformity with the co-called Uniform Advertising Code which several other states have adopted.

Thus, an advertising agency in New York or Chicago, proparing a liquor advertisement for nationwide use will not have to make as many changes, as in the last, to conform to regulations in the State of Washington.

Use of the changes will eliminate the present prohibition against
use of direct mail for advertising liquor. It was eliminated at the request
of wine retailers who said their customers want to be kept informed, by:mail,
of various vintages of wines as they become available.

Another proposed change would liberalize the use of nevelty advertisements. Novelties advertising brands of spirituous liquors, wines or beers would still be problided from use, distribution or sale on licensed retail premises, including realmurants, hotels, taverns and grocery stores. The nevelty items could be made available to the public, however, through non-licensed retail outlets, or by direct mail from the distillery, winery or brewery offering the nevelities.

The changes were adopted after several months of study and review by staff members of the Liquer Control Board, and after consultation with representatives of press, radio, television, Licensed brevers, Licensed Liquer retailers and others.

Juck Hood, Chairman of the Board, described the changes as "progressive."

Lercy Hittle, Kember of the Board, said "Today's action represents the most rightflownt change in liquor regulations since the liquor board authorized the this of liquor on Sundays three years ago.

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PLAINTIFF'S EXHIBIT

CASE CV04-0360P

EXHIBIT NO. 321